


**2004 FOR PROFIT CORPORATION ANNUAL REPORT**

**FILED**  
**Mar 09, 2004 8:00 am**  
**Secretary of State**

03-09-2004 90016 005 \*\*\*158.75

<b>DOCUMENT # 833743</b> 1. Entity Name ALLMERICA FINANCIAL LIFE INSURANCE AND ANNUITY COMPANY	
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Principal Place of Business 440 LINCOLN ST. WORCESTER, MA 01653-0001	Mailing Address 440 LINCOLN ST. WORCESTER, MA 01653-0001
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JYU61090



02162004 No Chg-P CR2E034 (10/03)

**DO NOT WRITE IN THIS SPACE**

4. FEI Number 04-6145677	Applied For Not Applicable
5. Certificate of Status Desired <input type="checkbox"/>	<b>\$8.75</b> Additional Fee Required

6. Name and Address of Current Registered Agent

CHIEF FINANCIAL OFFICER  
P O BOX 6200 (32314-6200)  
200 E. GAINES ST  
TALLAHASSEE, FL 32399-0000

**DO NOT WRITE IN THIS SPACE**

8. The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. I am familiar with, and accept the obligations of registered agent.

SIGNATURE \_\_\_\_\_ (NOTE: Registered Agent signature required when reinstating) DATE \_\_\_\_\_

**FILE NOW!!! FEE IS \$150.00**  
**After May 1, 2004 Fee will be \$550.00**

9. Election Campaign Financing Trust Fund Contribution.  **\$5.00** May Be Added to Fees

10. OFFICERS AND DIRECTORS	
TITLE NAME STREET ADDRESS CITY-ST-ZIP	AV ABERIZK, EMIL J JR. 440 LINCOLN ST WORCESTER, MA 01653
TITLE NAME STREET ADDRESS CITY-ST-ZIP	GC ADELMAN, JAMES B 440 LINCOLN ST WORCESTER, MA 01653
TITLE NAME STREET ADDRESS CITY-ST-ZIP	VAV ALSTON, PHILIP G 440 LINCOLN ST WORCESTER, MA 01653
TITLE NAME STREET ADDRESS CITY-ST-ZIP	D ANDERSON, BRUCE C 440 LINCOLN ST WORCESTER, MA 01653
TITLE NAME STREET ADDRESS CITY-ST-ZIP	VC ARMSTRONG, ABIGAIL M 440 LINCOLN ST WORCESTER, MA 01653
TITLE NAME STREET ADDRESS CITY-ST-ZIP	ASAV BAILEY, JENNIFER F 440 LINCOLN ST WORCESTER, MA 01653

**DO NOT WRITE IN THIS SPACE**

12. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this report or supplemental report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 10 or Block 11 if changed, or on an attachment with an address, with all other like empowered.

SIGNATURE: *X [Signature]* Date: 3/01/04 Daytime Phone #: (508) 855-2319

Attachment

Officers and Directors

# 833743

Allmerica Financial Life Insurance and Annuity Company

<u>Director</u>	<u>Title</u>	<u>Start Date</u>
Bruce C. Anderson	Director	04/10/1996
Frederick H. Eppinger	Chairman of the Board	08/28/2003
J. Kendall Huber	Director	04/01/2000
Mark A. Hug	Director	10/26/2001
John P. Kavanaugh	Director	08/01/1996
Edward J. Parry III	Director	11/20/1996
Gregory D. Tranter	Director	09/18/2000

<u>Officer</u>	<u>Title</u>	<u>Start Date</u>
James B. Adelman	Group Counsel	12/08/2000
William J. Cahill Jr.	Group Counsel	02/20/2003
Charles F. Cronin	Group Counsel	02/20/2003
John J. Danello	Group Counsel	06/08/2001
Joseph W. MacDougall Jr.	Group Counsel	02/20/2003
Emil J. Aberizk Jr.	Assistant Vice President	09/19/2003
James B. Adelman	Vice President	02/20/2003
Philip G. Alston	Assistant Vice President	04/01/1999
Bruce C. Anderson	Vice President	12/08/2000
Abigail M. Armstrong	Assistant Secretary Counsel	06/01/1999 08/24/1994
Jennifer F. Bailey	Assistant Vice President	10/13/2000
Michael W. Barnes	Assistant Vice President	10/13/2000
Warren E. Barnes	Vice President	10/01/1998
	Corporate Controller	10/01/1998
Todd L. Bousquet	Vice President	04/01/1999
George M. Boyd	Assistant Vice President	12/01/1999
John E. Brabazon	Vice President	01/21/2002
Michael J. Brodeur	Vice President	02/20/2003
Bernard J. Buonanno Jr.	Vice President	04/04/1996
William J. Cahill Jr.	Vice President	02/20/2003
Eric J. Capellari	Assistant Treasurer	04/02/2001
Benson Chau	Assistant Treasurer	04/09/1997
Michele M. Cleary	Vice President	01/23/2001
Marc P. Cournoyer	Assistant Vice President	10/01/1998
	Associate Actuary	10/01/1998
Charles F. Cronin	Vice President	02/20/2003
	Secretary	07/01/2000
Lee D. Davidson	Assistant Vice President	11/20/1996
Claudia J. Eckels	Vice President	09/12/1996
Franklin D. Figueiredo	Assistant Vice President	11/15/2001
Kevin G. Finneran	Assistant Vice President	07/23/1998
James F. Ford	Assistant Vice President	07/23/1998
Philip L. Gazzo	Vice President	12/11/2000
Albert Haberle	Vice President	04/03/2003
Thomas E. Hardy	Vice President	04/12/1995
Donna H. Hirons	Assistant Vice President	10/13/2000
J. Kendall Huber	General Counsel	04/01/2000
	Senior Vice President	02/20/2003
	Assistant Secretary	06/06/2002
Mark A. Hug	Chief Executive Officer	12/06/2001
	President	12/06/2001

# Attachment

## Officers and Directors

Scott C. Hyney	Vice President	06/05/2003
Neil L. Jacobson	Assistant Vice President	07/31/2002
Alan F. Joachim	Assistant Vice President	10/01/1998
James B. Johnson	Assistant Vice President	04/01/1999
John J. Joyce Jr.	Vice President	06/08/2001
	Counsel	05/02/1985
Paul T. Kane	Assistant Vice President	06/02/1999
John P. Kavanaugh	Chief Investment Officer	08/01/1996
	Vice President	01/01/1992
Rosemary C. Kusy	Vice President	12/05/2002
Richard M. LaVista	Vice President	02/20/2003
Rene J. Labonte	Vice President	10/01/1998
Steven J. Lanczycki	Vice President	12/05/2002
Michael F. Lannigan	Assistant Treasurer	12/08/2000
Cheryl M. Lapriore	Vice President	09/06/2002
Van G. Leichter	Vice President	04/12/1995
Deborah S. Lewis	Vice President	02/20/2003
Thomas J. Liro	Assistant Vice President	07/23/1998
Richard J. Litchfield	Assistant Treasurer	10/01/1998
Michael D. Lorion	Assistant Vice President	09/19/2003
	Assistant Treasurer	09/19/2003
Joseph W. MacDougall Jr.	Vice President	10/30/1986
	Associate General Counsel	10/30/1986
	Assistant Secretary	05/19/1983
Barbara B. Maietta	Vice President	09/12/1996
Mark C. McGivney	Treasurer	03/31/2000
	Vice President	06/06/2002
William F. Monroe Jr.	Vice President	09/12/1996
Sujata Mutalik	Statutory Accountant	02/28/1991
	Assistant Treasurer	02/28/1991
Jesse H. Nadelman	Vice President	04/02/2001
Margaret L. Norton	Assistant Vice President	07/01/1999
John W. Nunley	Vice President	01/02/1992
K. David Nunley	Vice President	10/13/2000
Beth T. O'Rorke	Vice President	12/06/2001
Edward J. Parry III	Chief Financial Officer	12/12/1996
	Assistant Treasurer	03/31/2000
	Senior Vice President	02/20/2003
Joseph M. Petty	Assistant Vice President	10/13/2000
Nancy R. Piekarczyk	Assistant Vice President	10/13/2000
Michael A. Reardon	Vice President	03/31/1999
Ellen Rosenberg	Assistant Vice President	04/01/1999
Marilyn T. Smith	Vice President	04/03/2003
Dan R. Spafford	Vice President	04/03/2003
	Actuary	04/03/2003
Sheila B. St. Hilaire	Assistant Vice President	10/10/1996
Brian R. Swords	Vice President	04/01/1999
Patrick J. Thornton	Assistant Vice President	04/03/2003
Gregory D. Tranter	Vice President	09/18/2000
	Chief Information Officer	09/18/2000
Eric M. Trigilio	Assistant Vice President	09/19/2003
Ann K. Tripp	Vice President	06/24/1994
Margot K. Wallin	Assistant Vice President	07/31/2002
Donald P. Wayman	Assistant Vice President	04/12/1995

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Officers and Directors

# 833743

Jerome F. Weihs

Vice President

06/28/1991