

COVER LETTER

TO: New Filing Section
Division of Corporations

SUBJECT: Hurt, Norton & Associates, Inc.

Name of corporation - must include suffix

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida," "Certificate of Existence," or "Certificate of Good Standing" and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Katharine C. Wood

Name of Person

Hurt, Norton & Associates, Inc.

Firm/Company

503 Capitol Court, NE - Suite 200

Address

Washington, DC 20002

City/State and Zip code

kcw@hurtnorton.com

E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Katharine C. Wood

Name of Person

at (202) 543-9398

Area Code & Daytime Telephone Number

STREET/COURIER ADDRESS:

New Filing Section
Division of Corporations
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

MAILING ADDRESS:

New Filing Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Enclosed is a check for the following amount:

\$70.00 Filing Fee

\$78.75 Filing Fee &
Certificate of Status

\$78.75 Filing Fee &
Certified Copy

\$87.50 Filing Fee,
Certificate of Status &
Certified Copy

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. Hurt, Norton & Associates, Inc.
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION," "Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Virginia - USA 3. 54-1827906
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. 2/19/97 5. Perpetual
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")

6. _____
(Date first transacted business in Florida, if prior to registration)
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. 503 Capitol Court, NE - Suite 300 - Washington, DC 20002
(Principal office address)

same as above
(Current mailing address)

8. government relations consulting
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: David Wilcox

Office Address: 308 13th Street, W.

Bradenton, Florida 34205
(City) (Zip code)

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

David Wilcox
(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

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12 MAR 26 PM 1:08
TALLAHASSEE FLORIDA

12. Names and business addresses of officers and/or directors:

A. DIRECTORS

Chairman: Robert H. Hurt

Address: 2260 48th Street, NW
Washington, DC 20007

Vice Chairman: N/A

Address: _____

Director: Katharine Calhoun Wood

Address: 8120 West Boulevard Drive
Alexandria, VA 22308

Director: _____

Address: _____

B. OFFICERS

President: Robert H. Hurt

Address: 2260 48th Street, NW
Washington, DC 20007

Vice President: N/A

Address: _____

Secretary: Katharine Calhoun Wood

Address: 8120 West Boulevard Drive - Alexandria, VA 22308

Treasurer: same as above

Address: _____

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. Katharine Calhoun Wood

Signature of Director or Officer

The officer or director signing this document (and who is listed in number 12 above) affirms that the facts stated herein are true and that he or she is aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.

14. Katharine Calhoun Wood - Secretary/Treasurer

(Typed or printed name and capacity of person signing application)

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SECRETARY OF STATE
TALLAHASSEE, FLORIDA

Commonwealth of Virginia



State Corporation Commission

CERTIFICATE OF GOOD STANDING

I Certify the Following from the Records of the Commission:

That HURT, NORTON & ASSOCIATES, INC. is duly incorporated under the law of the Commonwealth of Virginia;

That the date of its incorporation is February 19, 1997;

That the period of its duration is perpetual; and

That the corporation is in existence and in good standing in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.

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12 MAR 26 PM 1:08
SECRETARY OF STATE
TAMM BUILDING, RICHMOND

*Signed and Sealed at Richmond on this 9th Date:
March 9, 2012*



Joel H. Peck
Joel H. Peck, Clerk of the Commission