## FILE NOW: FILING FEE AFTER MAY 1 IS \$550.00

**PROFIT** CORPORATION ANNUAL REPORT



FLORIDA DEPARTMENT OF STATE

## Sandra B. Mortham

Secretary of State DIVISION OF CORPORATIONS

1997 DOCUMENT # P28634

(4)

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|--------|--------|--------|
| May 05 | 1997   | 8:00am |
| Secret | ary of | State  |

| 8300 COLLEG  | Ce of Business SE BLYD ARK KS 66210   | Mailing Address 8300 COLLEGE BLVD OVERLAND PARK KS 662   | 10-1841  |   |   |   |  |   |
|--|---|--|--|---|---|---|--|---|
|  |   |  |  |   | 3. Date Incorporated or Qu. 03/27/1990                                |   | Pate of Last R<br><b>/29/1996</b>      | eport                                       |
| 2. Principal   | Place of Business   | 2a. Mailing Address  |  | *****   | 4. FEI Number   |   |  | plied For                                   |
| 21   |   | 26   |  |   | 48-1047632  |   |  | t Applicable                                |
| Suite, Ap  | t #, etc  | Suite, Apt. #, etc.  |  |   | 5. Certificate of Status Desi-  | red 💢                                   | <b>\$8.75</b> / Fee Re                 |   |
| 22 City & St   | de  | City & State   |  |   | 6. Election Campaign Finan  | noing.                                  | \$5.00                                 | <del>.</del>                                |
| 23   |   | 28   |  |   | Trust Fund Contribution   |   | Added                                  |   |
| Zip  | Country   | Zip  | Country  | /   | 8. This corporation has liab  | ility for intangibl                     | e tax under s                          | 199.032,                                    |
| 24   | 25  | 29   | 30   |   | Florida Statutes  | Yes                                     | <del></del>                            |   |
|  | 9, Name and Address of Curre  | int Registered Agent   | 81   | Name  | 10. Name and Address of h   | lew Registered                          | Agent                                  |   |
|  | T CORPORATION SYSTEM  |  | 0,   |   |   |   |  |   |
|  | 00 South Pine Island Road<br>Antation Fl 33324  |  | 82   | Street Add  | dress (P.O. Box Number is Not Ac                                      | cceptable)                              |  |   |
| ) FL   | MITAIIVII IL VOVAT  |  | 83   | <del> </del>  |   | ******                                  |  |   |
|  |   |  | 84   | City  |   | *************************************** | 85 Zip                                 | Code  |
| 1  |   |  | - (  | (   |   | Fl                                      | _ ( ' '                                |   |
| 11. Pursuan<br>office of   | t to the provisions of Sections 607.05<br>registered agent, or both, in the Stati   | 02 and 607.1508, Florida Statu<br>e of Florida. Such change was  | tes, the above<br>authorized by  | e-named cor<br>y the corpora  | rporation submits this statement fation's board of directors. I hereb | or the purpose of<br>y accept the ap    | pointment as                           | registered                                  |
| SIGNATURE  | It to the provisions of Sections 607.05 registered agent, or both, in the State are familiar with, and accept the oblig State of the professional | gent and title if applicable (NO   | TE, Registered Age   |   | ured when reinstating)  | DATE                                    |  |   |
| SIGNATURE  | Signature, typical or printed name of registered at OFFICERS AN   | gent and Me if applicable (NO<br>ND DIRECTORS  | TE Registered Age  |   |   | DATE                                    | D DIRECTOR                             | IS IN 12                                    |
| SIGNATURE  | Signature, systed or printed game of registered a;  OFFICERS AN   | gent and title if applicable (NO   | TE, Registered Age   |   | ured when reinstating)  | DATE                                    |  |   |
| SIGNATURE<br>12.   | Shiputhine typical or printed name of registered at OFFICERS AN P DEMETREE, MARK C.   | gent and Me if applicable (NO<br>ND DIRECTORS  | 13,  | ent aignature requ  | ured when reinstating)  | DATE                                    | D DIRECTOR                             | IS IN 12                                    |
| SIGNATURE  12. THE   | Signature systed or printed name of repiscreed at OFFICERS AN P DEMETREE, MARK C.   | gent and Me if applicable (NO<br>ND DIRECTORS  | 13. 1.1 TITLE 1.2 NAME   | ent signature requi   | ured when reinstating)  | DATE                                    | D DIRECTOR                             | IS IN 12                                    |
| SIGNATURE  12.  LILE HAME SMEEL ADDRESS  | Signature typical or printed name of registered a:  OFFICERS AN  P DEMETREE, MARK C. 8300 COLLEGE BLVD OVERLAND PARK KS CEO   | gent and Me if applicable (NO<br>ND DIRECTORS  | 13. 1.1 TITLE 1.2 NAME 1.3 STREET  | ent signature requi   | ured when reinstating)  | DATE                                    | D DIRECTOR                             | IS IN 12                                    |
| SIGNATURE  12. LILE HAME SHEEL ADDRESS CHY-SI, ZIP THE NAME  | OFFICERS AN  P DEMETREE, MARK C. 8300 COLLEGE BLVD OVERLAND PARK KS CEÖ BOYCE, MICHAEL R.   | gard and this if applicable (NO<br>ND DIRECTORS DELETE   | 13. 1.1 TITLE 1.2 NAME 1.3 STREET 1.4 CITY-S 2.1 TITLE 2.2 NAME  | ent signature requirement of ADDRESS ST-ZIP   | ured when reinstating)  | DATE                                    | D DIRECTOR                             | IS IN 12                                    |
| SIGNATURE  12.  LILE HAME SHEEL ADDRESS CHY-SL-ZIP TOTE MAME SHEEL ADDRESS   | OFFICERS AN  P DEMETREE, MARK C. 8300 COLLEGE BLVD OVERLAND PARK KS CEÖ BOYCE, MICHAEL R. 8300 COLLEGE BLVD   | gard and this if applicable (NO<br>ND DIRECTORS DELETE   | 13. 1.1 TITLE 1.2 NAME 1.3 STREET 1.4 CITY-5 2.1 TITLE 2.2 NAME 2.3 STREET   | ent signature requirement signature requirement for ADDRESS ST-ZIP  | ured when reinstating)  | DATE                                    | D DIRECTOR                             | IS IN 12                                    |
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Table 19 of the inventor of the corporation or the eceiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 the chapter of the corporation or the eceiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 the chapter of the corporation or the eceiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 the chapter of the corporation or the eceiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name

SIGNATURE:

A OF SIGNING OFFICER OR DIRECTOR

## NORTH AMERICAN SALT COMPANY OFFICERS AND DIRECTOR

| OFFICERS   | NAME                     | ADDRESS  |
|--|--------------------------|--|
| Chief Operating Officer  | Michael R. Boyce         | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| President  | Mark C. Demetree         | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| Vice President and Assistant Secretary                               | Keith Clark              | 8300 College Boulevard<br>Overland Park, Kansas 86210    |
| Vice President and<br>Chief Financial Officer                        | Emanuel J. Di Teres!     | 399 Park Avenue - 32nd Floor<br>New York, New York 10022 |
| Vice President-Finance   | Timothy P. Dolan         | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| Vice President, Assistant Secretary and Assistant Treasurer          | Susan E. Day             | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| Vice President and Assistant Secretary                               | Richard J. Donahue       | 399 Park Avenue - 32nd Floor<br>New York, New York 10022 |
| Vice President, Assistant Secretary<br>and Associate General Counsel | Matthew J. Dowd          | 399 Park Avenue - 32nd Floor<br>New York, New York 10022 |
| Vice President   | John S. Fallis           | 1301 E. St. Peter<br>New Iberia, LA 70560                |
| Vice President and General Manager<br>(General Trade)                | Gerald M. Murphy         | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| Vice President, Secretary and<br>General Counsel                     | Donald G. Kilpatrick     | 399 Park Avenue - 32nd Floor<br>New York, New York 10022 |
| Vice President, Treasurer and Assistant Secretary                    | Richard J. Nick          | 399 Park Avenue - 32nd Floor<br>New York, New York 10022 |
| Vice President/Safety and Environment and Assistant Secretary        | Lawrence A. Schulte, Jr. | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| Vice President and Assistant Secretary                               | Charles R. Sheppard      | 8300 College Boulevard<br>Overland Park, Kansas 88210    |
| Vice President/Human Resources                                       | William J. Slohko, Jr.   | 8300 College Boulevard<br>Overland Park, Kansas 66210    |
| Vice President and Assistant Secretary                               | Timothy J. Suilivan      | 8300 College Boulevard<br>Overland Park, Kansas 86210    |
| Vice President and General Manager<br>(Highway/Chemical Business)    | Steven P. Wolf           | 8300 College Boulevard<br>Overland Park, Kansas 86210    |
| Assistant Secretary  | Philip M. Burright       | 8300 College Boulevard<br>Overland Park, Kansas 66210    |

| DIRECTOR | NAME                 | ADDRESS  |
|----------|----------------------|--|
| Director | Donald G. Kilpatrick | 399 Park Avenue - 32nd Floor<br>New York, New York 10022 |