

FILE NOW: FILING FEE AFTER MAY 1ST IS \$550.00

FILED
May 14 1998 8:00am
Secretary of State

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| PROFIT CORPORATION ANNUAL REPORT 1998 |  | FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State DIVISION OF CORPORATIONS |
|--|---|---|

DOCUMENT # P28634 (4)

1. Corporation Name
NORTH AMERICAN SALT COMPANY



| | |
|---|---|
| Principal Place of Business 8300 COLLEGE BLVD OVERLAND PARK KS 66210 | Mailing Address 8300 COLLEGE BLVD OVERLAND PARK KS 66210 |
|---|---|

DO NOT WRITE IN THIS SPACE

| | | | | | |
|--------------------------------|---------------------|---------------------|---------------------|---|---|
| 2. Principal Place of Business | | 2a. Mailing Address | | 3. Date Incorporated or Qualified 03/27/1990 | |
| 21 | Suite, Apt. #, etc. | 26 | Suite, Apt. #, etc. | 4. FEI Number 48-1047632 | Applied For <input type="checkbox"/> Not Applicable |
| 22 | City & State | 27 | City & State | 5. Certificate of Status Desired | <input checked="" type="checkbox"/> \$8.75 Additional Fee Required |
| 23 | Zip | 28 | Country | 6. Election Campaign Financing Trust Fund Contribution | <input type="checkbox"/> \$5.00 May Be Added to Fees |
| 24 | Country | 29 | Zip | 7. This corporation owes or has paid the current year intangible Personal Property Tax due June 30. | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 25 | Country | 30 | Country | | |

9. Name and Address of Current Registered Agent

**C T CORPORATION SYSTEM
 1200 SOUTH PINE ISLAND ROAD
 PLANTATION FL 33324**

10. Name and Address of New Registered Agent

81 Name
 82 Street Address (P.O. Box Number is Not Acceptable)
 83
 84 City **FL** 85 Zip Code

11. Pursuant to the provisions of Sections 607.0502 and 607.1508, Florida Statutes, the above-named corporation submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida. Such change was authorized by the corporation's board of directors. I hereby accept the appointment as registered agent. I am familiar with, and accept the obligations of, Section 607.0505, Florida Statutes.

SIGNATURE _____ DATE _____
 Signature: typed or printed name of registered agent and title if applicable (NOTE: Registered Agent signature required when reinstating)

| 12. OFFICERS AND DIRECTORS | | |
|----------------------------|----------------------------------|---------------------------------|
| TITLE | P | <input type="checkbox"/> DELETE |
| NAME | DEMETREE, MARK C. | |
| STREET ADDRESS | 8300 COLLEGE BLVD | |
| CITY-ST-ZIP | OVERLAND PARK KS | |
| TITLE | CEO | <input type="checkbox"/> DELETE |
| NAME | BOYCE, MICHAEL R. | |
| STREET ADDRESS | 8300 COLLEGE BLVD | |
| CITY-ST-ZIP | OVERLAND PARK KS | |
| TITLE | VPTS | <input type="checkbox"/> DELETE |
| NAME | MURPHY, GERALD, M. | |
| STREET ADDRESS | 8300 COLLEGE BLVD | |
| CITY-ST-ZIP | OVERLAND PARK KS | |
| TITLE | VPS | <input type="checkbox"/> DELETE |
| NAME | NICK, RICHARD J. | |
| STREET ADDRESS | 399 PARK AVE., 32ND FLOOR | |
| CITY-ST-ZIP | NEW YORK NY | |
| TITLE | D | <input type="checkbox"/> DELETE |
| NAME | DONAHUE, RICHARD | |
| STREET ADDRESS | 399 PARK AVENUE | |
| CITY-ST-ZIP | NEW YORK NY | |
| TITLE | AST | <input type="checkbox"/> DELETE |
| NAME | DAY, SUSAN E. | |
| STREET ADDRESS | 8300 COLLEGE BLVD | |
| CITY-ST-ZIP | OVERLAND PARK KS | |

| 13. ADDITIONS/CHANGES TO OFFICERS AND DIRECTORS IN 12 | | |
|---|---------------------|--|
| 1.1 TITLE | | <input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition |
| 1.2 NAME | | |
| 1.3 STREET ADDRESS | | |
| 1.4 CITY-ST-ZIP | SEE ATTACHED | |
| 2.1 TITLE | | <input type="checkbox"/> Change <input type="checkbox"/> Addition |
| 2.2 NAME | | |
| 2.3 STREET ADDRESS | | |
| 2.4 CITY-ST-ZIP | | |
| 3.1 TITLE | | <input checked="" type="checkbox"/> Change <input type="checkbox"/> Addition |
| 3.2 NAME | | |
| 3.3 STREET ADDRESS | | |
| 3.4 CITY-ST-ZIP | | |
| 4.1 TITLE | | <input type="checkbox"/> Change <input type="checkbox"/> Addition |
| 4.2 NAME | | |
| 4.3 STREET ADDRESS | | |
| 4.4 CITY-ST-ZIP | | |
| 5.1 TITLE | | <input type="checkbox"/> Change <input type="checkbox"/> Addition |
| 5.2 NAME | | |
| 5.3 STREET ADDRESS | | |
| 5.4 CITY-ST-ZIP | | |
| 6.1 TITLE | | <input type="checkbox"/> Change <input type="checkbox"/> Addition |
| 6.2 NAME | | |
| 6.3 STREET ADDRESS | | |
| 6.4 CITY-ST-ZIP | | |

14. I hereby certify that the information supplied with this filing does not qualify for the exemption stated in Section 119.07(3)(i), Florida Statutes. I further certify that the information indicated on this annual report or supplemental annual report is true and accurate and that my signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears in Block 12 or Block 13 if changed, or on an attachment with an address.

CFR2E034 (10/97)

**NORTH AMERICAN SALT COMPANY
OFFICERS AND DIRECTOR**

| OFFICERS | NAME | ADDRESS |
|--|--------------------------|--|
| Chief Operating Officer | Michael R. Boyce | 8300 College Boulevard Overland Park, Kansas 66210 |
| President | Richard Duszynski | 8300 College Boulevard Overland Park, Kansas 66210 |
| Vice President and General Manager (General Trade) | Kelth Clark | 8300 College Boulevard Overland Park, Kansas 66210 |
| Vice President, Assistant Secretary and Assistant Treasurer | Susan E. Day | 8300 College Boulevard Overland Park, Kansas 66210 |
| Vice President and Chief Financial Officer | Emanuel J. Di Teresi | 8300 College Boulevard Overland Park, Kansas 66210 |
| Vice President and Assistant Secretary | Richard J. Donahue | 399 Park Avenue - 32nd Floor New York, New York 10022 |
| Vice President, Assistant Secretary and Associate General Counsel | Matthew J. Dowd | 399 Park Avenue - 32nd Floor New York, New York 10022 |
| Vice President | John S. Fallis | 1301 E. St. Peter New Iberia, LA 70560 |
| Vice President, Secretary and General Counsel | Donald G. Kilpatrick | 399 Park Avenue - 32nd Floor New York, New York 10022 |
| Vice President, Treasurer and Assistant Secretary | Richard J. Nick | 399 Park Avenue - 32nd Floor New York, New York 10022 |
| Vice President | Anthony J. Petrocelli | 399 Park Avenue - 32nd Floor New York, New York 10022 |
| Vice President-Safety & Environment and Assistant Secretary | Lawrence A. Schulte, Jr. | 8300 College Boulevard Overland Park, Kansas 66210 |
| Vice President - Human Resources | William J. Sichko, Jr. | 8300 College Boulevard Overland Park, Kansas 66210 |
| Vice President and General Manager (Highway/Chemical Business) | Steven P. Wolf | 8300 College Boulevard Overland Park, Kansas 66210 |
| Assistant Secretary | Phillip M. Burright | 8300 College Boulevard Overland Park, Kansas 66210 |

| DIRECTOR | NAME | ADDRESS |
|-----------------|----------------------|--|
| Director | Donald G. Kilpatrick | 399 Park Avenue - 32nd Floor New York, New York 10022 |